



iOpen Pty Ltd

INCORPORATED IN N.S.W.
A.C.N. 091 607 251
A.B.N. 35 091 607 251

An iGroup Company

Sydney

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Menai NSW 2234
Phone : 61 2 9543 3611
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Wollongong

10 Second Avenue
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Unanderra NSW 2526
Phone : 61 2 4272 1899
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Melbourne

Unit 2, Level 3 Pacific Towers
737-741 Burwood Road
Hawthorn East, VIC 3123
Phone : 61 3 9882 8900
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IOPEN DISTRIBUTION MARKET ANNOUNCEMENT

DATE: MARCH 7, 2005

RE: IOPEN ACQUISITION OF OPEN AUTOMATION BUSINESS - EFFECTIVE 7 MARCH 2005

It is with great pleasure that we announce the acquisition of Open Automation Pty Ltd, by iOpen Pty Ltd effective Monday, 7 March 2005. Both parties have worked together to ensure that the transition of the business is as seamless as possible for our valued customers. Open Automation will honour all orders booked prior to 7 March 2005. Thereafter orders will be redirected to iOpen Pty Ltd

iOpen will provide warranty and technical support for GE Fanuc, Cedes and Contrinex products previously supplied by Open Automation. contact our technical support and training team via email support@iopen.com.au or at any of our offices.

Since being established in 2000, Open Automation Pty. Ltd. has provided a valuable service to the Victorian market, and developed an enviable reputation for providing innovative, high quality products.

iOpen, a GE Fanuc partner in Australia, provides automation and process control solutions to meet stringent customer requirements. With this most recent acquisition, the GE Fanuc Territory served by iOpen is expanded to include Victoria and Tasmania, while also adding to our portfolio products and systems from world-class manufacturers such Cedes and Contrinex.

The continued expansion of iOpen, and addition of Cedes and Contrinex to our other world class products from GE Fanuc, GE Digital, Emerson Process Management (Fisher Rosemount), PDL Electronics (Schneider), IFM Electronics and Milltronics (Siemens Process management), gives our company, and partners, the ability to provide complete automation / process control solutions from "best-in-class" manufacturers - all from one supply source.

The consolidation of sales, support and training resources, and training facilities at all office locations, is part of our strategy to enhance the service we provide to our customers.

Please don't hesitate to call our dedicated staff to discuss your particular needs and/or training requirements.

iOpen Contact and Address details:

Wollongong (Admin Logistics)	Sydney	Melbourne
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Email Contacts: sales@iopen.com.au or support@iopen.com.au

If you have any questions in relation to the above, please contact the undersigned, on 02 9543 3611 or 0413 140 866 or email: john.zagame@iopen.com.au or if you haven't already, visit our website at www.iopen.com.au

Yours Faithfully

John Zagame
General Manager

